1. Built exceptional rapport with suppliers and transportation companies to create seamless operations.
2. Oversaw supply chain operations, including vendor pricing, inventory management and stock distribution.
3. Reduced transit time, minimized handling and maximized cost savings through freight cost-analysis and negotiation.
4. Managed order cycle to enhance business development and maintain sustainability and customer satisfaction.
5. Analyzed metrics and financial data to formulate proactive and reactive plans to maintain profitability and growth.
6. Optimized e-commerce fulfillment strategy to minimize costs while maximizing profits and customer satisfaction.
7. Developed and executed e-commerce proposition, including positioning, values, tone of voice and design elements to bring value and convenience to customers.
8. Increased distribution points within markets by analyzing sales numbers and delivery costs to drive savings.
9. Established and maintained balanced and accurate e-commerce budget to execute on initiatives with proper funding and enrich customer experience.
10. Conducted qualitative and quantitative analysis of logistics operations to pinpoint and correct inefficiencies.
11. Selected transportation routes to maximize economy by combining shipments or consolidating warehousing and distribution.
12. Developed and implemented actionable improvements to increase inventory replenishment efficiency and reduce downtime.
13. Liaised with [Job title] to incorporate e-commerce objectives in social media platform management.
14. Achieved and exceeded revenue goals and KPIs.
15. Developed business and drove sales [Number]% by producing new solutions to [Type] problems, gaining new contracts and analyzing logistical issues.
16. Developed and managed daily operating procedures for drivers and warehouse employees.
17. Promoted brand at industry events and through ongoing networking efforts.
18. Increased efficiency by developing cost-effective rates and reducing order processing costs.
19. Translated business opportunities into incremental revenues through strong selling.
20. Drove warehouse productivity [Number]% by implementing new, more efficient procedures, including [Type] procedures.